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**TĀTAU TĀTAU O TE WAIROA**  
*Annual Report 2018*





## ***Tātau Tātau o Te Wairoa Trust Annual General Meeting***

Kaiuku Marae, Mahia

Saturday 15 December 2018, 3pm

### AGENDA

1. Pōwhiri
2. Karakia
3. Trustees' Annual Report
4. Audited Financial Statements
5. Appointment of the Independent Auditor
6. Approval of the Trustees' Remuneration
7. General Business
8. Kai o te Pō

### RESOLUTIONS

1. That the reports on the operations of Tātau Tātau o Te Wairoa Trust by the Initial Trustees during the preceding Income Year of the Initial Period be received.
2. That the Tātau Tātau o Te Wairoa Trust Annual Report 2018 and the duly audited Consolidated Financial Statements for the period ending 30 June 2018 be adopted.
3. That the appointment of BDO Gisborne Limited as the Independent Auditor for the 2018/2019 Income Year be approved.
4. That the Trustee Remuneration Level for the 2018/2019 Income Year be approved.

*The Initial Trustees will be seeking the Adult Registered Members to resolve to: receive the operational reports of Tātau Tātau; adopt the 2018 Annual Report and audited Consolidated Financial Statements for the Income Year ending 30 June 2018; approve the appointment of the Independent Auditor for the 2018/2019 Income Year; and approve the Trustee Remuneration Level for the 2018/2019 Income Year. Voting will be by show of hands of those Adult Registered Members present at the AGM.*



## Background information

### OPERATIONS OF TĀTAU TĀTAU O TE WAIROA GROUP BY THE INITIAL TRUSTEES DURING THE INITIAL PERIOD

The reports on the operations of Tātau Tātau o Te Wairoa Trust (Tātau Tātau) by the Initial Trustees include the Chairperson's Report, information relating to the Settlement Process, and information on the Kāhui (Clusters), on pages 8 - 14.

These reports demonstrate the work of the Initial Trustees during the Initial Period as prescribed by the Trust Deed. Clauses 1.7(b) and 2.1 of the Trust Deed restrict the powers and activities of the Initial Trustees during the Initial Period to:

- Reviewing the ownership and representation arrangements of members of Tātau Tātau;
- Receiving the settlement assets;
- Consulting with members of Tātau Tātau to determine whether to purchase any properties that may become available during the Initial Period (none of these properties have become available as at the date of this Annual Report);
- Organising and holding the election of the First Trustees (the Initial Trustees have planned for these elections to occur by March 2019);
- Maintaining records and information so that the First Trustees can prepare the first Annual Plan, Five Year Strategic Plan and Annual Report; and
- Administering and managing Trust assets (the bulk of these have not yet been received, and this power is further restricted by clause 2.2 which prevents the Initial Trustees from risking assets).

The reports reflect that the Initial Trustees have been focussed on the review of the ownership and representation arrangements, consulting members and preparing to receive the settlement assets, as the Iwi and Hapū of Te Rohe o Te Wairoa Claims Settlement Bill progresses through Parliament.

It is proposed that the Adult Registered Members of Tātau Tātau o Te Wairoa who are present at the Annual General Meeting, resolve to receive these Initial Trustees' reports on the operations of Tātau Tātau o Te Wairoa Group.

The following resolution is proposed:

*“That the reports on the operations of Tātau Tātau o Te Wairoa Trust by the Initial Trustees during the preceding Income Year of the Initial Period be received.”*





## ANNUAL REPORT 2018 AND THE DULY AUDITED CONSOLIDATED FINANCIAL STATEMENTS

While the activities of the Initial Trustees in the period ending 30 June 2018 have been limited to the review of the ownership and representation arrangements, it was decided that as a matter of good governance and for transparency, an Annual Report (including financial statements) would be prepared for 2018 to ensure all members of Tātau Tātau o Te Wairoa Trust are up to date with the activities of the Initial Trustees.

The Consolidated Financial Statements were prepared by Tarrant Cotter & Co and audited by BDO Gisborne Limited.

## APPOINTMENT OF THE AUDITOR

Clause 10.3 of the Trust Deed provides that the Independent Auditor shall be appointed by the Trustees prior to the end of the Income Year to which the audit relates and, where possible, the fee of the auditor shall also be fixed at that time. No Trustee or employee of the Trust (including any firm of which such a person is a member or employee) may be appointed as the auditor.

Clause 14.2(c) of the Trust Deed requires that the appointment of the Independent Auditor for the next Income Year (2018/2019) be authorised by a resolution of the Adult Registered Members of Tātau Tātau o Te Wairoa present at the Annual General Meeting.

After a tendering process of established auditing companies, it is proposed that BDO Gisborne Limited be appointed the auditor for Tātau Tātau o Te Wairoa Group for the 2018/2019 Income Year.

The following resolution is proposed:

*That the Tātau Tātau o Te Wairoa Trust Annual Report 2018 and the duly audited Consolidated Financial Statements for the period ending 30 June 2018 be adopted.*

The following resolution is proposed:

*That the appointment of BDO Gisborne Limited as the Independent Auditor for the 2018/2019 Income Year be approved.*





# INITIAL TRUSTEES’ REMUNERATION

Remuneration for the Initial Trustees is set by professional advice for the period they hold office as Initial Trustees, under clause 14.2(b) of the Trust Deed. Following advice from Chapman Tripp, the Initial Trustees engaged the Institute of Directors (IoD) to provide this independent professional advice.

IoD submitted a report and recommendation to the Initial Trustees in May 2017. In undertaking this assignment, IoD benchmarked Tātau Tātau o Te Wairoa Trust and the role of the Initial Trustees against many different variables, including organisation type, ownership, industry, size, and headcount. This included a comparison with a range of Māori organisations and Post-Settlement Governance Entities (PSGEs). IoD holds extensive survey data and fee movement/trend information, along with other sources of confidential fee information. The nature of that tailored review also included an analysis of the time commitments involved with the Initial Trustees’ governance and operational role against comparator benchmarks. IoD recommended a two-phased approach to fee remuneration, as follows:

**Establishment period (evolving nature of governance role)**

Base Trustee fee	\$19,000 - \$24,000
Chairperson fee	\$36,000 - \$45,000

**Established and settlement legislation enacted**

Base Trustee fee	\$30,000 - \$35,000
Chairperson fee	\$50,000 - \$60,000

In 2017, the Trustees considered the IoD recommendation and also Tier 3 of the Crown Statutory Salary Framework in setting the following fees for Initial Trustees:

General Trustee	\$17,400.00 per annum, \$1,450.00 per month
Deputy Chairperson	\$21,750.00 per annum, \$1,812.50 per month
Chairperson	\$26,100.00 per annum, \$2,175.00 per month

After considering the two-phased fee approach as recommended by the IoD, the Trustees believed it would be prudent to be conservative and are recommending the following Trustee and Chairperson fee remuneration levels for the new seven Kāhui Tātau Tātau Representatives:

Trustees	\$24,000.00 per annum
Chairperson fee	\$45,000.00 per annum

*All fees to be inclusive of Tax and ACC levies.*

The following resolution is proposed:

“That the Trustee Remuneration Level for the 2018/2019 Income Year be approved.”



# TĀTAU TĀTAU O TE WAIROA

*Annual Report 2018*

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## About Tātau Tātau o Te Wairoa Trust

TĀTAU TĀTAU O TE WAIROA TRUST WAS APPROVED AS OUR PSGE DURING OUR SETTLEMENT RATIFICATION IN 2016.

The Iwi and Hapū of Te Rohe o Te Wairoa Claims Settlement Bill has now passed through Parliament and is law.

On 12 November 2018, Tātau Tātau received our settlement redress.

Over the past year, Tātau Tātau have been engaging with our members to confirm the final representation and asset arrangements for Tātau Tātau o Te Wairoa Trust as the PSGE.

At the time of writing this Annual Report, representation and asset arrangements were being discussed with members at the Special General Meeting and the series of Information Hui, and all Adult Registered Members of the iwi and hapū of Te Rohe o Te Wairoa were taking part in the final resolution vote to approve the Unit Trust Model and Kāhui representation proposal.

Our Initial Trustees are responsible for:

- Managing and overseeing a review process in relation to the ownership arrangement for the Trust's assets and representation.
- Consulting with representatives of our iwi and hapū to decide whether to purchase any properties that might become available during the initial two-year period, including properties that become available through the right of Deferred Selection or Right of First Refusal in the Deed of Settlement.
- Maintaining records and information that will facilitate the Initial Trustees' preparation of the first Annual Plan, Five-Year Strategic Plan and Annual Report.

Tātau Tātau has all the usual powers of a PSGE, including the ability to establish subsidiaries. The Initial Trustees are restricted in their ability to sell or dispose of any assets.

The Trust is accountable to our iwi and hapū and has committed to engaging regularly and keeping members up to date through hui, pānui, our website and social media.

**Key documents, including this Annual Report, are available online at [www.ttotw.iwi.nz](http://www.ttotw.iwi.nz).**

## Initial Trustees

TĀTAU TĀTAU HAS 14 INITIAL TRUSTEES, ELECTED BY OUR IWI AND HAPŪ, WHO ARE HELPING TO ENSURE WE BUILD A SOLID FOUNDATION FOR FUTURE GROWTH AND DEVELOPMENT OPPORTUNITIES.

Initial Trustees aim to serve a term of two years. Their first term began in November 2016. Trustee elections will be held by March 2019.

Our Initial Trustees are:

- Leon Symes (CHAIRPERSON)
- Phillip Beattie
- Bubby McGregor\*
- Huia LH Huata
- Carwyn Jones
- Heta Kaukau
- Oha Manuel
- Carmen Morrell
- Pieri Munro (DEPUTY CHAIRPERSON)
- Richard Niania
- Pauline Symes\*
- Moana Rongo
- Apiata Tapine
- Johnina Tewira Symes

*\*Bubby McGregor was appointed following Darren Beatty's resignation, effective 26 November 2017 and Pauline Symes was appointed, following Tāmami Olsen's resignation, effective 23 April 2017.*





OUR VISION

*“Tātau Tātau o Te Wairoa:  
He Iwi Motuhake,  
He Tāngata Oranga Ake.”*







*Tātau Tātau means together,  
let's not lose sight of the  
things given to us.*

**Tātau Tātau Iwi Member**

## **Chairperson's Report**

E ngā mana, e ngā reo, e ngā kārangaranga Iwi, Hapū, Whānau, Marae o te Rohe o Te Wairoa, tēnā koutou, otira, tēnā tātau katoa. E ngā mate huhua o te wā, nau mai haere atu. Ko te kōrero mō koutou, haere atu rā, moe mārire mai. Taipō ko koutou ki a koutou, tai awatea ko tātau ki a tātau, tēnā anō tātau katoa. Tēnā tātau i te huringa mai o te tau hou i roto i ōna āhuatanga katoa, ā, ko te tūmanako, kei te noho ora mai ngā whānau ki tēnei pito, ki tēnā moka o te motu i tēnei wā.

Tēnā koutou katoa,

On behalf of the Initial Trustees of Tātau Tātau o Te Wairoa Trust, it is my privilege to present this Annual Report, which details the Trust's mahi for the 12 months up to 30 June 2018.

Throughout the past 12 months, we have been working hard to keep all our members in the loop with all our mahi. We send out regular emails and have engaged with whānau through social media. We have posted regular pānui on our website too. The Trustees are grateful for the consistently high engagement from our whānau members across the world, and the support in this mahi from valuable professional advice and services.

The past year has been a year full of milestones for the Iwi and Hapū of Te Rohe o Te Wairoa. Writing this report has enabled me to reflect on what an incredible year it has been, and also how so much of our mahi could not have been achieved without the overwhelming support of our whānau, hapū and iwi.

### **Trust Deed Updates**

In August 2018, we had to make some unforeseen updates to our Trust Deed so that it aligned with the Deed of Settlement you approved in 2016. While this delayed our third and final reading, it was fantastic to see the continued unity amongst our people - the majority (94.88%) of valid votes cast on the Special Resolution agreed to the updates. This meant we could finally move on to the next stage of our settlement journey.

### **Third and final reading**

The third and final reading of our Iwi and Hapū of Te Rohe o Te Wairoa Claims Settlement Bill in Parliament on 6 September 2018 was the culmination of many, many years of hard work that our tīpuna started.

We are so happy and proud to have been able to collectively complete this so that our tamariki and mokopuna can benefit moving forwards.

A huge mihi to all those who journeyed to Pipitea Marae and Parliament to celebrate what we believe is a historic occasion for our iwi, hapū and whānau.

### **Settlement becomes law**

Our Settlement Bill is now law, and on 12 November 2018, Tātau Tātau, as the PSGE, received our settlement redress.

This was another significant moment in our settlement journey, and one we know our tīpuna had worked so hard towards. So, it was an honour to finally be able to achieve this for them, more than 30 years later.

### **Final representation and asset arrangements**

At the time of writing this Annual Report, our Adult Registered Members are being asked to vote on our final representation and asset arrangements. We are holding a Special General Meeting and Information Hui across Aotearoa so our people can fully understand what is being proposed and ask all the questions they have.



A lot of work has gone into putting our Unit Trust Model together, and understanding how our Kāhui Representation could work. Our Trustees' mahi over the past 12 months has largely been shaped by this, and ensuring we are putting the needs of our whānau, hapū and iwi first.

We didn't have all the answers – your input in what you wanted to see happen was, and continues to be, so important. At our engagement hui in August and November 2017, we presented to you some possible models for the future structure of Tātau Tātau, for you to consider. We discussed how these models could be applied separately or parts taken from each to create a final model. You told us what you thought of the models presented to you and what further detail would enable you to make an informed decision.

We have listened to your views and those contained in further information gathered. We have brought them together to develop a recommended final representation and asset arrangement model for the future structure of Tātau Tātau that we believe will enable a bright future for our tamariki and mokopuna.

We had to consider which model would deliver more immediate benefits and greater control of income derived from the settlement for the Kāhui and our iwi, hapū and whānau right from the outset. We wanted to incorporate parts of key strengths of existing PSGE models around collective mechanisms of asset management and economies of scale while keeping the principle sum intact. We also need to allow for Kāhui seeking independence to be enabled to do so, without the need for further Tātau Tātau Trust Deed changes or Special Resolutions.

We've analysed other PSGE models of a similar size to Tātau Tātau and how representation and delivery of benefits to their members is undertaken. However, we do not believe these existing models are an appropriate identical match for the management of our settlement redress due to our circumstances.

We are unique and we need a unique model for our settlement that is tailored specifically to the needs of our own whānau, hapū and iwi.

That is why our Unit Trust Model has been proposed to you.

#### Looking forward

We look forward to this next stage in our journey where, if our Adult Registered Members vote to approve the final representation and arrangement model we have proposed, we will start seeing some real progress for our whānau, hapū and iwi, not only economically, but also environmentally, culturally and socially.

If the Trust achieves the required support for introducing this final representation and asset arrangement model, the Trust will make the required changes to the Trust Deed and new Kāhui Tātau Tātau Representatives will be elected by the end of March 2019.

The Tātau Tātau representatives will be the directors of the Corporate Trustee of Tātau Tātau o Te Wairoa Trust.

Our new Tātau Tātau Representatives will focus on finalising Tātau Tātau o Te Wairoa's Five-Year Strategic plan which is currently in draft form. A consultation process will be run next year amongst our members so that we can get your feedback on this important document.

On behalf of the Initial Trustees, I thank all those who assist and support us in our mahi, including our legal and financial advisors.

Tātau Tātau o Te Wairoa Trust is incredibly honoured and humbled to carry out this mahi on behalf of the Iwi and Hapū of Te Rohe o Te Wairoa.

May we all continue to work together to achieve a prosperous future for our whānau, hapū and iwi.

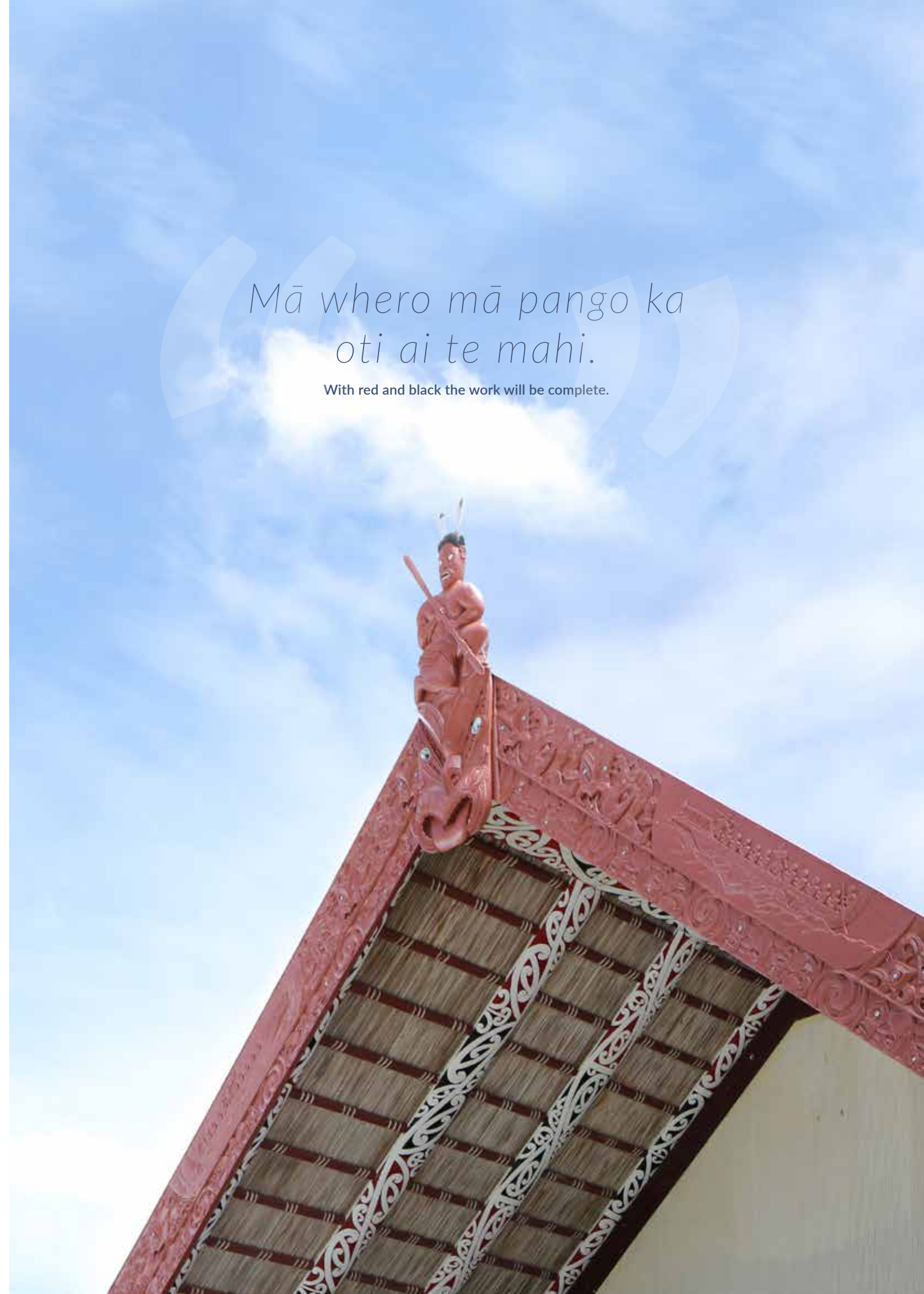
Mauri Ora!



Leon Symes  
Chairperson

Mā whero mā pango ka  
oti ai te mahi.

With red and black the work will be complete.





Our Settlement Journey

OUR SETTLEMENT JOURNEY BEGAN MORE THAN 30 YEARS AGO, WHEN OUR ELDERS FIRST LODGED HISTORICAL TREATY CLAIMS WITH THE WAITANGI TRIBUNAL IN THE EARLY 1980s FOR THE AREA BETWEEN TŪRANGANUI-A-KIWA AND MŌHAKA (THE ‘WAIROA INQUIRY DISTRICT’).

In 2002, iwi and hapū with interests across the Wairoa rohe came together at Rangiahua Marae to discuss how to collectively resolve historical Treaty of Waitangi claims against the Crown.

Ultimately our whakapapa and whanaungatanga helped us to work together. Our iwi and hapū eventually formed into a single large natural grouping under the name of Te Tira Whakaemi o Te Wairoa, made up of seven clusters of iwi and hapū groups across the region.

It took three years of intense discussion and consultation to decide that the best course of action was to progress through direct negotiations with the Crown.

In 2005, Te Tira began to formally interact with the Crown in setting the foundations for negotiations, and by 2009 had achieved a mandate to officially enter into negotiations. Over the following five years, the Deed of Mandate was recognised by the Crown, terms of negotiation agreed, and then an Agreement in Principle signed in 2014.

Settlement negotiations finally finished in 2016 and we held an extensive ratification voting process for our iwi and hapū to approve the Deed of Settlement and the Post-Settlement Governance Entity (PSGE), Tātau Tātau o Te Wairoa.

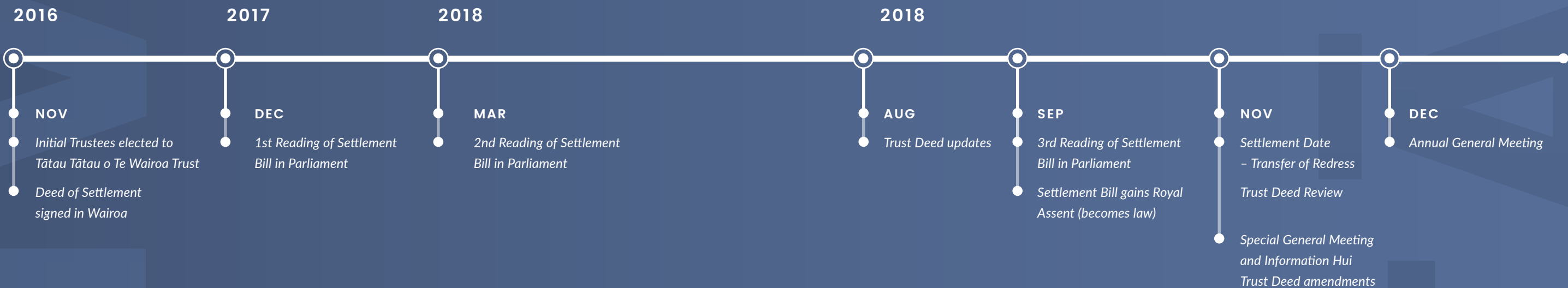
We received overwhelming support from our people, who voted to approve the Settlement and then came out in force for our official signing ceremony in Wairoa on 26 November 2016.

The Iwi and Hapū of Te Rohe o Te Wairoa Claims Settlement Bill had its first and second readings in Parliament on 20 December 2017 and 15 March 2018 respectively, which were well-attended by whānau.

On 6 September 2018 we celebrated the third and final reading of our Settlement Bill in Parliament. This was a historic occasion for our iwi, hapū, and whānau, and the culmination of many, many years of hard work that our tīpuna started.

Our settlement gained the Royal Assent on 13 September 2018 and is now law.

We have been engaging with our members to confirm the final representation and asset arrangements for Tātau Tātau o Te Wairoa Trust as the PSGE. At the time of writing this Annual Report, a Special General Meeting and series of Information Hui were being held, and Adult Registered Members were being asked to vote on our final representation and asset arrangements.





Our Kāhui (Clusters) and their Hapū

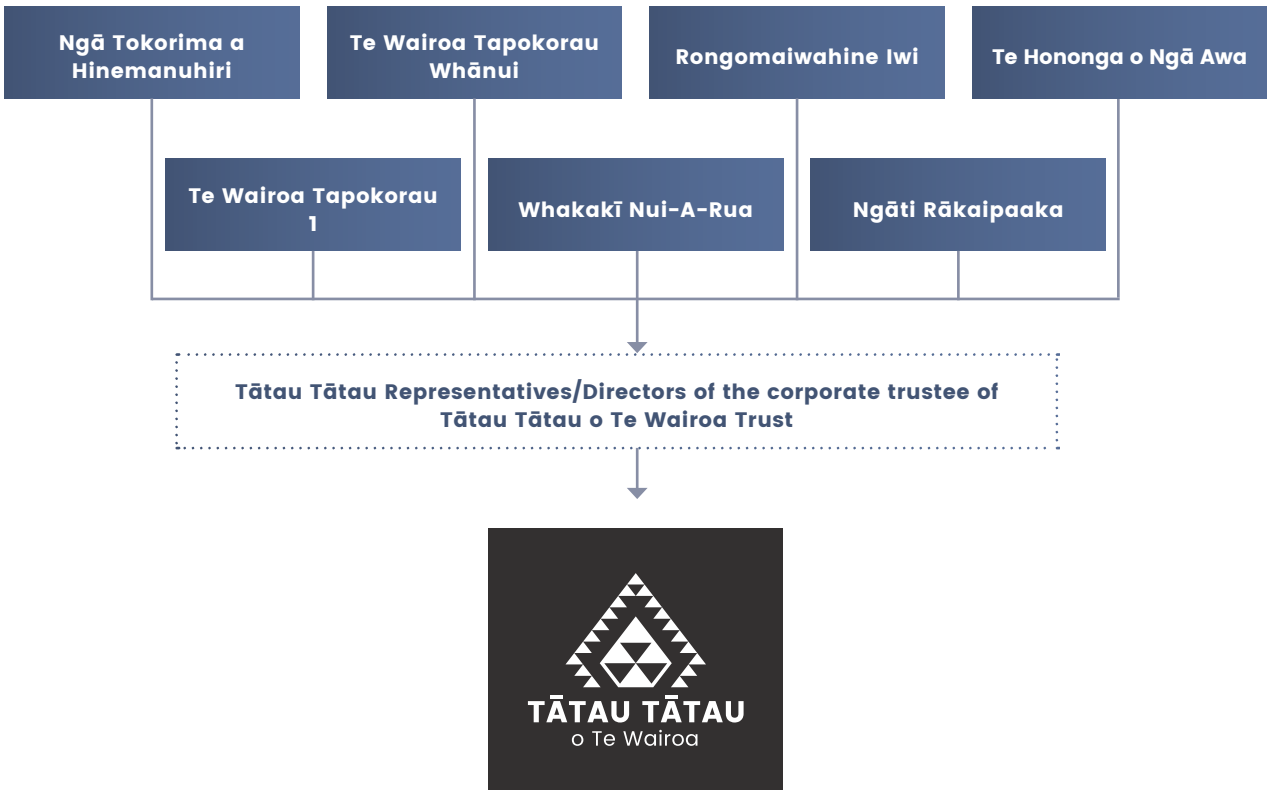
At the time of writing, our members are voting on the proposed Kāhui representation.

The feedback we have received is that many whānau think it's best to continue on the path that we have forged through the settlement process so far – being grouped by hapū for representation, then coming together under one umbrella group.

Many whānau say they are used to the Kāhui structure and feel that it is fair, in that each group can elect its own representatives as Trustees on the Board. That way each smaller group's voice is heard, but overall, we are stronger together as one.

After considering your feedback, the Initial Trustees have recommended we continue with the existing Kāhui representation approach for Tātau Tātau o Te Wairoa Trust.

Proposed make-up of Kāhui (Clusters) and their hapū



Rongomaiwahine Iwi

Ngāi Te Rākatō  
Ngāti Hikairo  
Ngāti Hinewhakāngi (also known as Hinewhata)  
Ngāti Meke  
Ngāi Tama (including Ngāti Ruawharo)  
Ngāi Tārewa  
Ngāi Tū (including Ngāi Takoto)

Ngāti Rākaipaaka

Ngāti Rangī  
Ngāi Te Rehu  
Ngāi Tamakahu  
Ngāi Tureia  
Ngāi Te Kauaha/ Ngāti Kauaha

Ngā Tokorima a Hinemanuhiri (also known as Ngāti Hinemanuhiri)

Ngāi Tamaterangi  
Ngāti Mākoro  
Ngāti Hingāngā  
Ngāi Pupuni  
Ngāti Pareroa  
Ngāti Poa  
Ngāi Tamatea  
Ngāti Hinetu  
Ngāti Mihi

Whakakī Nui -A-Rua

Ngā hapū o Whakakī, being:  
Ngāti Hine Te Pairu  
Ngāti Hinepua  
Ngāi Te Ipu  
Ngā hapū o Iwitea, being:  
Ngāi Tahu  
Ngāti Ruapani  
Ngāti Urewera  
Ngāi Tūpaka  
Ngāi Te Kakarī  
Ngāti Matawhāiti  
Ngāti Hikawhare  
Ngāi Te Koara  
Ngāi Te Rangihauene  
Ngāti Hineringa  
Ngāti Pukukaraka  
Ngāti Pokino  
Ngāti Hau  
Ngāti Rua  
Ngāti Kahina  
Ngāti Kipamaro  
Ngāti Kakahi  
Ngāti Kaituna  
Ngāti Patutai  
Ngāti Mātuahanga

Ngāi Teki and Ngāi Te Ariari  
Ngā hapū o Ngāmotu, being:  
Kaahu  
Te Uri o Te O  
Ngā Huka o Tai  
Te Aitanga a Puata  
Ngāti Mātua  
Ngāti Koropī  
Ngāi Tarita  
Ngāi Te Rangituanui  
Ngāti Hikatu

Te Wairoa Tapokorau 1

Te Aitanga a Puata  
Ngāti Kurupakiaka  
Ngāi Tiakiwai  
Ngāti Momokore  
Ngāti Waiaha  
Ngāi Te Rangituanui  
Ngāi Taitau  
Ngāti Mātangirau  
Te Uri o Te O  
Ngāi Tauira  
Ngāti Matua  
Ngāi Kahu  
Ngāti Koropi

Te Wairoa Tapokorau Whānui

Ngāti Moewhare  
Ngāi Te Apatu  
Ngāi Tānemitirangi  
Iwi Kātea  
Ngāi Tauira  
Ngāi Te Kapuamātotoru  
Ngāti Kuruhiwi  
Ngāti Ngakautaweka  
Ngāti Pukupepepi  
Ngāti Rāhui  
Ngāi Tamao  
Ngāti Tawarangi  
Ngāi Te Aorangi

Te Hononga o Ngā Awa

Ngāti Hingāngā (also known as Te Aitanga a Pourangahua)  
Ngāti Hinehika (also known as Ngāti Kōhatu)  
Ngāti Hinemihi  
Ngāti Hikatu  
Ngāti Puku  
Ngāti Peehi  
Ngāti Hinepehinga  
The Whaanga whānau and the Hinemanuhiri ki Waipaoa whānau



# TĀTAU TĀTAU O TE WAIROA

2017 AGM Minutes

## *Tātau Tātau o Te Wairoa – Annual General Meeting*

Tātau Tātau o Te Wairoa Annual General Meeting held Saturday 16 December 2017 5.15pm Tane-nui-a-rangi Marae, Nūhaka

### PRESENT

Trustees:	Johnina Symes	Pieri Munro
	Leon Symes	Oha Manuel
	Carmen Morrell	Richard Niania
	Pauline Symes	Huia Huata
	Apiata Tapine	Carwyn Jones
	Phillip Beattie	

### IN ATTENDANCE

Ropata Ainsley - Project Manager

Devonshire Mogford - Contracted Service – WWMTB

*See Attendance Register on Trust website [www.ttotw.iwi.nz](http://www.ttotw.iwi.nz)*

### TRUSTEE APOLOGIES

Moana Rongo

Heta Kaukau

### KARAKIA

Richard Niania

### MIHI

The Chairperson welcomed everyone to the Inaugural Annual General Meeting of Tātau Tātau o Te Wairoa and presented the 2017 Annual Report.

The Chairperson advised that a quorum for this meeting was 100 adult registered beneficiaries and that a head count of those present (regardless of whether they had signed the register), sat at 101 attendees.

The attendees were asked whether they agreed with that assessment. No adverse comments were received.



# TRUSTEES' ANNUAL REPORT

The hui was advised that the Annual Report reported on the operations of Tātau Tātau o Te Wairoa (TToTW) by the Initial Trustees, including a Chairperson's Report, information relating to the Settlement Process, the Four Ohu (Pillars) and information on the Kāhui (Clusters).

It was noted in the booklet distributed that these reports demonstrate the work of the Initial Trustees during the Initial Period as prescribed by the Trust Deed, and that Clauses 1.7(b) and 2.1 of the Trust Deed restrict the powers and activities of the Initial Trustees during the Initial Period to the following:

- Reviewing the ownership and representation arrangements of members of TToTW;
- Receiving the settlement assets;
- Consulting with members of TToTW to determine whether to purchase any properties that may become available during the Initial Period. (It was noted that none of these properties have become available as at the date of this Annual Report);
- Organising and holding the election of the First Trustees. (It was noted that the Initial Trustees have planned for these elections to occur in October 2018);
- Maintaining records and information so that the First Trustees can prepare the first Annual Plan, Five Year Strategic Plan and Annual Report; and
- Administering and managing Trust assets. (It was noted that the bulk of these have not yet been received, and this power is further restricted by Clause 2.2 which prevents the Initial Trustees from risking assets).

The reports reflect that the Initial Trustees have focussed on the review of the ownership and representation arrangements, consulting members and preparing to receive the settlement assets, as the Settlement Bill progresses through Parliament.

It was therefore proposed that the Adult Registered Members of TToTW who are present at this Annual General Meeting, resolve to receive these Initial Trustees' reports on the operations of TToTW.

## Resolution 1

The following resolution was proposed:

*That the reports on the operations of Tātau Tātau o Te Wairoa by the Initial Trustees during the proceeding Income Year of the Initial Period be received.*

**MOVED:** PIERI MUNRO      **SECONDED:** LEONA KARAOA

Discussion ensued as to the proposed resolution, and the following comments were noted:

- Query received as to where the work plan could be found. The Chairperson replied that it could be found in Section 2; and
- Thanks conveyed to the Trustees.

Following discussion, the resolution was passed for voting:

**FOR:** ALL      **AGAINST:** NIL

# AUDITED FINANCIAL STATEMENTS

The Chairperson advised that while the activities of the Initial Trustees have been limited to the review of the ownership and representation arrangements, it was decided that as a matter of good governance, and for transparency, that a 2017 Annual Report (including financial statements) would be prepared to ensure all members of TToTW are up to date with the activities of the Initial Trustees.

It was noted that the Consolidated Financial Statements were prepared by Tarrant Cotter & Co, and audited by BDO Gisborne Limited.

The Chairperson also referred to the \$5m received 'on account'.

## Resolution 2

The following resolution was therefore proposed:

*That the Tātau Tātau o Te Wairoa Trust Annual Report 2017 and the duly audited Consolidated Financial Statements for the period ending 30 June 2017 be adopted.*

**MOVED:** WENDY JOHNSON      **SECONDED:** HINE KOHN

Discussion ensued as to the proposed resolution, and the following comments were noted:

- The Trustees were acknowledged for work well done in terms of the financial report.

Following discussion, the resolution was passed for voting:

**FOR:** ALL      **AGAINST:** NIL

## APPOINTMENT OF THE INDEPENDENT AUDITOR

The Annual Report booklet referred to Clause 10.3 of the Trust Deed which provides for the appointment of an Independent Auditor prior to the end of the Income Year to which the audit relates and, where possible, the fee of the auditor shall also be fixed at that time.

It was noted that no Trustee or employee of the Trust (including any firm of which such a person is a member or employee) may be appointed as the auditor.

It was also noted that Clause 14.2(c) of the Trust Deed requires that the appointment of the Independent Auditor for the next Income Year (2017/18) be authorised by a resolution of the adult registered members of TToTW present at the Annual General Meeting.

The Chairperson advised that a tendering process had been undertaken of established auditing companies, and it was proposed that BDO Gisborne Limited be appointed the auditor for TToTW for the 2017/2018 Income Year.



Resolution 3

The following resolution was proposed:

*That the appointment of BDO Gisborne Limited as the Independent Auditor for the 2017/2018 Income Year be approved.*

MOVED: DALE ROBINSON

SECONDED: WENDY JOHNSON

Discussion ensued as to the proposed resolution, and the following comments were noted:

- Query was made regarding the selection process for the auditor. The Chairperson explained that a tender process had been undertaken and BDO was the only company who responded.

Following discussion, the resolution was passed for voting:

FOR: ALL

AGAINST: NIL

AUDITED FINANCIAL STATEMENTS

The Chairperson explained the process undertaken, which was also noted in the Annual Report booklet, and advised that remuneration for the Initial Trustees had been set by professional advice for the period they hold office as Initial Trustees, under clause 14.2(b) of the Trust Deed.

Following advice from Chapman Tripp, the Initial Trustees engaged the Institute of Directors (IoD) to provide this independent professional advice.

IoD submitted a report and recommendations to the Initial Trustees in May 2017. In undertaking this work, IoD benchmarked TToTW and the role of the Initial Trustees against many different variables, including organisation type, ownership, industry, size, and headcount. This also included a comparison with a range of Māori organisations and Post Settlement Governance Entities (PSGEs). The IoD holds extensive survey data and fee movement/trend information, along with other sources of confidential fee information.

It was noted in the booklet that the nature of the tailored review also included an analysis of the time commitments involved with the Initial Trustees’ governance and operational role against comparative benchmarks.

Establishment period (evolving nature of governance role)

Base Trustee fee	\$19,000 - \$24,000
Chairperson fee	\$36,000 - \$45,000

Established and settlement legislation enacted

Base Trustee fee	\$30,000 - \$35,000
Chairperson fee	\$50,000 - \$60,000

The Trustees considered the IoD recommendation and also Tier 3 of the Crown Statutory Salary Framework in setting the following fees for Initial Trustees:

General Trustee	\$17,400.00 per annum, \$1,450.00 per month
Deputy Chairperson	\$21,750.00 per annum, \$1,812.50 per month
Chairperson	\$26,100.00 per annum, \$2,175.00 per month

All fees to be inclusive of Tax and ACC levies.

Resolution 4

The following resolution was proposed:

*That the Trustee Remuneration Level for the 2017/2018 Income Year be approved.*

MOVED: RAE TE NAHU

SECONDED: ELIZABETH PALMER

Discussion ensued as to the proposed resolution, and the following comments were noted:

- Congratulations were conveyed in choosing a sensible level of remuneration, however remuneration for the Kaumātua Council, was questioned and whether a resolution was required today. The Chairperson advised that the Trustees would set their remuneration and no resolution was required.
- Remuneration of the validators was also queried. The Chairperson advised that this too, would be considered by the Trustees.
- Clarification was sought about the remuneration for the current period and when the second tier of fees would be initiated. The Chairperson advised that this was the rate for the current year and would be submitted for approval each year by the beneficiaries at the AGM.
- A concern was raised about Trustees taking on management roles, and query made about whether the Trustees have the expertise required. The Chairperson advised that the current Trustees have some expertise, but where expertise did not exist, they were contracted in. Operational work was now being dealt with by the Project Manager, who had been appointed. It is expected that over time, there would be less need for the Trustees to do the management and operational tasks.
- Question asked about whether there were duty statements for office bearers. The Chairperson advised that there were policies in place for the Trustees to adhere to. It was acknowledged that this was not a 'duty statement', but felt that it was similar and adequate for the Trustees' purposes.
- Clarification sought as to whether Trustee remuneration is being approved today. The Chairperson advised that it was.
- Acknowledgement of the level of work undertaken by the Trustees to validate the remuneration, and felt that there was also work undertaken by the Trustees outside the two-day monthly meetings. Comment made about performance appraisals to monitor the Trustees' performance, which was good to see. Felt that there was room for improvement in terms of the policies and processes. The Chairperson acknowledged the suggestion of Trustee appraisals and that the Trustees were at the 'starting point'.
- Congratulations to the Chairperson and the booklet presented today. Felt that the Trust had come a long way. Queried the inclusion of travel and accommodation. The Chairperson advised that the Trustee remuneration excluded travel and accommodation and was similar to a meeting sitting fee.
- Query about help for any Trustee whose co-Trustee does not present for meetings. The Chairperson advised that the Trustee meetings have been fully attended by the individual Trustees and that they were all representing their Kāhui fully at the table.



- Clarification about the question above, in terms of a Trustee vacancy currently existing within one of the Kāhui. The Chairperson advised that the Trust has advertised a meeting for the Kāhui who currently has a Trustee vacancy, to assist with the filling of that vacancy.
- Query about whether the Chairperson, in his role as a Trustee for Rongomaiwahine, means that their Kāhui is also disadvantaged as the Chair takes a neutral role. Suggested an independent Chairperson to help balance that. The Chairperson asked that this be raised in General Business.

Following discussion, the resolution was passed for voting:

FOR:	ALL	AGAINST:	NIL	ABSTAINED:	Trustees Present
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## GENERAL BUSINESS

### Discussion Item 1

The Chairperson called for any general business items for discussion and whilst the discussions moved back and forth, the following comments were made:

#### Trustee Roles – Chairperson / Deputy Chairperson

The Chairperson referred to the suggestion made during the discussion of the last resolution, and advised that whilst he and Pieri held positions of Chairperson and Deputy Chairperson, he assured those present that they both represented and relayed the views of their individual Kāhui.

He also noted that these positions are elected by the Trustees, not the membership at large.

### Discussion Item 2

#### Independent Chairperson

Bubby MacGregor referred to the previous suggestion for an independent Chairperson as he felt that Rongomaiwahine had two votes – one as a Trustee and one as ‘vote caster’. He strongly suggested that an independent Chairperson be considered by the Trustees.

Both Wiki Hauraki and Richard Allen supported the idea of an Independent Chairperson.

Wikitoria Te Nahu-Howe felt that Rongomaiwahine was in a better position than the other Kāhui, given that their Trustee is also the Chairperson, they have another Trustee who is very active, and the Project Manager is also from Rongomaiwahine.

She felt that the position of Chairperson was difficult and felt that Leon had proven himself more than capable of fulfilling that role. She also acknowledged that he could not be accused of favouring Rongomaiwahine.

The Chairperson reiterated that whilst the Kāhui elected him as a Trustee, it was the Trustees that elected him as Chairperson.

Richard Brooking commented that whilst he appreciated the notion of an independent Chairperson, he felt that should Leon continue to want to act in that position, he should remain. He thanked Rongomaiwahine for sharing their Trustee.

Wi Derek Huata suggested that in terms of the Chairperson holding potentially two votes, he suggested that each Trustee have one vote only and that should solve the issue of unfair advantage of the Chairperson holding two votes.

The Chairperson advised that thankfully, he had not had to use a casting vote.

### Discussion Item 3

#### Te Wairoa Tapokorau Cluster One – Trustee Vacancy

Peter Mihaere queried how many of the Trustees were ‘corporate’, and how many were ‘marginalised’. The Chairperson advised that the Trustees worked together as one. Following efforts to clarify the question, the Trustees advised that they did not understand the question being posed.

Peter explained that his Kāhui were marginalised due to the resignation of their General Trustee. The Chairperson advised that the Trust had resolved at its November 2017 hui to fill the vacancy as per the Trust Deed. The Trust had since advertised to consult and fill this Trustee vacancy. He refuted the comment that this Kāhui was marginalised.

Peter responded by saying that regardless of the Trust Deed, he felt that the Trustee vacancy should be filled by the Kāhui, not the Trust. The Chairperson reiterated the need to fill the vacancy as per the process in the Trust Deed.

### Discussion Item 4

#### Photo of Trustees

Question raised about the lack of individual Trustee photos for the membership’s reference/information. The Chairperson acknowledged that no photos had been included in the Annual Report and that he had not introduced the individual Trustees. The opportunity to introduce the Trustees and Kaumātua Council members present, was therefore uplifted.

### Discussion Item 5

#### Engagement Hui Feedback

Bubby MacGregor referred to the recent engagement hui, whereby a Trustee (un-named) marginalised comments he had made, which had been viewed online.

He suggested to the Chairperson that where public hui are held, that speakers be appointed so that does not happen. He advised that it had happened on more than one occasion, and suggested that the Trustees address the matter amongst themselves.

He felt that unity by the Trustees needed to be demonstrated to its membership. The seven Kāhui were trying hard to show the unity the Trustees required and felt that this should be reciprocated.

The Chairperson advised that all comments are taken on board and that changes are made as they can be. They respected the comments made by the membership and debriefed following each engagement hui held.

Wiki Hauraki acknowledged that whilst there needed to be harmony, there were things that still needed to be said. She felt that it depended on how those matters were put to the floor. She also referred to the need to be assured that feedback received from the whānau needed to be reflected in the models so that there was some assurance as to how the feedback was interpreted and considered.

### Discussion Item 6

#### Karakia Tohi

Gary Cooper referred to the wonderful experience during the Whakatau and acknowledged the gentleness portrayed. He felt that it set the tone for the hui today.

### Discussion Item 7

#### Second Reading – Wellington

Question raised as to what to expect on Wednesday 20 December 2017. The Chairperson advised that the speakers in Parliament will speak for approximately 10 minutes each and should take about 1.5 hours.

Following that, the whole House will meet to consider any changes before the final reading progresses through legislation.

Any person wanting to travel was invited to see the Project Manager today.



## Discussion Item 8

### Third Reading / Work Plan

Leona Karauria queried how likely the final reading in March 2018 would be, given the other work that needs to be completed by the Trustees. The Chairperson advised that it was highly likely that the 3rd (and final) reading would be held in March 2018 and acknowledged the other aspects of the settlement that needed to be addressed.

Pierre Vermunt suggested delaying the Third Reading to allow further time to deal with the work still needed to be done.

The Chairperson felt that whilst there was work to be done, it was manageable.

## Discussion Item 9

### Statement of Intent

Julie Amato queried how a Statement of Intent could be tabled. The Chairperson advised that she could table a Statement of Intent today, which was done. The Chairperson advised that the Trustees would consider the document and respond.

## Discussion Item 10

### Open Meetings

Dale Robinson referred to the open-door policy of the Te Tira Whakaemi (TTW) meetings and felt that the TToTW meetings should be open to the Kāhui also.

He referred to his Trustee not being able to inform them of anything, given the confidential nature of their meetings. Dale further referred to the 'corporate' thinking of the Trustees and was concerned about the distance between the people and the Trustees.

Maria Cairns also referred to the confidential nature of the meetings and the lack of information that the Trustees can relay back to the Kāhui.

The Chairperson advised that the Trustees had resolved to keep financial information confidential and that between meetings, discussion are ongoing and are not finalised until resolutions are made. The monthly pānui reflects the information that the Trustees have agreed on, for releasing to the membership.

Dale Robinson again asked if the meetings could be made open. The Chairperson acknowledged that whilst TTW had that approach, TToTW was not TTW and it did not have an open-door policy about its meetings.

He also referred to the elected Trustees by the Kāhui, and the responsibility on those Trustees to make decisions on behalf of their Kāhui.

Sophie Dodd commented on the need for the Trustees to trust one another and to support each other. She also queried the level of commercial expertise amongst the Trustees.

Richard Brooking felt that the Trustees should have the trust of its membership to make decisions amongst themselves.

Wiki Hauraki felt that if today's example was used, open meetings could be achieved and felt that if the meetings were open, the Kāhui would not have speaking rights. She expressed her view that the Kāhui remain important and this would be a way to support their Trustees and to remain involved.

## Discussion Item 11

### Registrations / Kāhui Affiliations

Elizabeth Palmer queried the level of registrations. The Chairperson advised that there were approximately 6,000 registered members. He further advised that a new registration form was considered at the last meeting of the Trustees and a final version should be available shortly.

Henry Whakatope questioned whether members could vote in their various Kāhui affiliations. The Chairperson advised that a primary Kāhui must be selected for voting purposes only, but noted that other Kāhui affiliations could be recorded. Members could participate in any Kāhui they held whakapapa to.

Tina Wilcox queried whether newly registered whānau had been added to the database and when Kāhui would receive the membership information, for those that had chosen to have their data released to their Kāhui.

The Chairperson advised that the database was currently being reviewed so that people could update their information, and all Kāhui information included. He explained that it was quite a complex issue within the system, to filter the members that had agreed for their information to be released to the Kāhui. He further advised that the validation process needed to be reactivated, which was currently being done.

Clarification was sought as to the privacy requirements and the need for members to approve the release of their information to the Kāhui. The Chairperson confirmed that there was a tick box, for those that agreed that their information could be released to their Kāhui.

Discussion ensued as to the validation process.

## Discussion Item 12

### Historical Account

Wi Derek Huata queried the accuracy of Historical Account recorded in the Settlement Bill. The Chairperson advised that this had been raised in the Select Committee hearings and referred to Te Arawhiti process, which provided an opportunity for the Kāhui to record their stories. He further acknowledged that the Historical Account was a negotiated document and therefore did not reflect the essence of what our people wanted to record.

## Discussion Item 13

### Rongomaiwahine Kaumatua Advisory Council

Wikitoria Te Nahu-Howe invited all those present to the Rongomaiwahine Kaumātua advisory council hui on the last Friday of each month, from 1-3pm. She assured the meeting that whilst their Trustees attend these hui, they also acted professionally, and did not release information that had not been approved for release.

## Discussion Item 14

### Professionalism – Booklet & Answers

Richard Brooking congratulated the Trustees on their work and the booklet presented today. He felt that the Trustees had presented a professional booklet and had answered the questions raised today professionally also. He acknowledged the difficulties experienced.

## Discussion Item 15

### Models – Administration Costs

Nigel Howe queried whether any consideration had been given to the administration costs of either model. He felt that figures to support the cost of the administration would help with members' decisions about which model to choose. He personally felt that the Kāhui structure should have been done away with, and one entity created.

Richard Brooking referred to the resourcing of the individual Kāhui. The Chairperson advised that the Trustees would consider Kāhui support.

<b>MEETING CLOSED:</b> 7.15 PM	<b>SECONDED:</b> WENDY JOHNSON
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Karakia

Richard Niania

# TĀTAU TĀTAU O TE WAIROA

*Financial Statements 2018*

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# Directory

## Tātau Tātau o Te Wairoa Trust For the year ended 30 June 2018

### Nature of Business

Tātau Tātau o Te Wairoa Trust is the Post Settlement Governance Entity (PSGE) that will receive, hold, manage, administer and distribute the Trust's assets on behalf of and for the benefit of the present and future members of the Iwi and Hapū of Te Rohe o Te Wairoa.

### Address

34 Marine Parade, Wairoa, New Zealand,4108

### IRD Number

122-932-281

### Trustees

Phillip Beattie	Bubby McGregor	Johnina Tewira Symes
Huia LH Huata	Carmen Morrell	Leon Symes
Carwyn Jones	Pieri Munro	Pauline Symes
Heta Kaukau	Richard Niania	Apiata Tapine
Oha Manuel	Moana Rongo	

### Chartered Accountant

Tarrant Cotter & Co

Chartered Accountants

P O Box 100,

Wairoa 4160

### Bankers

Westpac Bank

Wairoa Branch

Marine Parade,

Wairoa 4108

### Solicitors

Chapman Tripp

P O Box 2206,

Auckland 1140



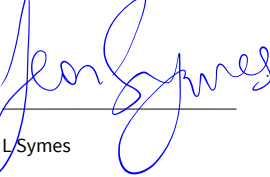
# Approval of Financial Statements

## Tātau Tātau o Te Wairoa Trust For the year ended 30 June 2018

The Trustees are pleased to present the approved financial report of Tātau Tātau o Te Wairoa Trust for the year ended 30 June 2018.


APPROVED

For and on behalf of the Trustees.

  
L Symes

Chairperson

Date 16/11/18



P Munro

Deputy Chairperson

Date 16/11/18



## Statement of Financial Performance

### Tātau Tātau o Te Wairoa Trust For the year ended 30 June 2018

	NOTES	2018	2017
<b>Revenue</b>			
Interest - Inland Revenue		-	-
Interest - Westpac 00 & 01		358	434
Interest - Westpac Term Deposits		131,081	80,831
Office of Treaty Settlements (OTS)		-	5,000,000
Te Tira Whakaemi		-	7,636
<b>Total Revenue</b>		<b>131,440</b>	<b>5,088,902</b>
<b>Gross Profit</b>		<b>131,440</b>	<b>5,088,902</b>
<b>Operating Expenses</b>			
<b>Admin Costs</b>			
Freight & Courier		-	10
General Expenses		-	100
Health & Safety		467	-
Mobile Phones		140	-
Secretarial Costs		27,463	13,634
Telephone & Internet		105	263
<b>Total Admin Costs</b>		<b>28,175</b>	<b>14,008</b>
<b>Communications, Marketing &amp; Iwi Engagement</b>			
Communications - Cluster		39,510	37,800
Communications - Roadshows & Iwi		281,119	-
Iwi Hui		26,797	-
Marketing & Promotions		53,222	-
3rd Reading Expenses		12,000	-
<b>Total Communications, Marketing &amp; Iwi Engagement</b>		<b>412,648</b>	<b>37,800</b>
<b>Finance &amp; Legal</b>			
Audit Fees		3,450	-
Bank Fees		118	68
Financial Consultants		49,231	-
Interest Expense		17	3
Insurances		6,958	-
Legal Expenses		316,269	33,804
<b>Total Finance &amp; Legal</b>		<b>376,043</b>	<b>33,876</b>
<b>IT Related Costs</b>			
IT Consultants		719	-
Software Licence & Support		2,109	9,611
<b>Total IT Related Costs</b>		<b>2,828</b>	<b>9,611</b>
<b>Premises &amp; Office Costs</b>			
Photocopying		10,467	3,269

The accompanying notes form part of these financial statements. These statements have been audited.



### Statement of Financial Performance

	NOTES	2018	2017
Stationery & Postage		1,111	840
<b>Total Premises &amp; Office Costs</b>		<b>11,577</b>	<b>4,108</b>
<b>Personnel Costs</b>			
Recruitment Advertising		8,642	12,446
Temporary Staff		3,000	-
Wages & Salaries		80,442	-
<b>Total Personnel Costs</b>		<b>92,084</b>	<b>12,446</b>
<b>Travel &amp; Entertainment</b>			
Catering		-	865
Koha		753	-
Local Travel Expenses		5,140	3,545
Subscriptions - Publications		104	52
<b>Total Travel &amp; Entertainment</b>		<b>5,997</b>	<b>4,462</b>
<b>Governance Costs</b>			
Kaunihera Kaumatua Costs		60,290	-
Trustee Expenses		9,549	19,394
Trustee Fees		253,750	171,100
Trustee Meeting Costs		44,709	27,499
Trustee Travel		47,640	28,229
Validator Expenses		8,427	-
<b>Total Governance Costs</b>		<b>424,365</b>	<b>246,222</b>
Depreciation		2,419	1,792
<b>Total Operating Expenses</b>		<b>1,356,137</b>	<b>364,325</b>
<b>Profit (Loss) Before Taxation</b>		<b>(1,224,698)</b>	<b>4,724,576</b>
<b>Trustees Income Before Tax</b>		<b>(1,224,698)</b>	<b>4,724,576</b>
<b>Taxation and Adjustments</b>			
Income Tax Expense		23,002	26,817
Prior Year Tax Reassessed		(12,596)	-
<b>Total Taxation and Adjustments</b>		<b>10,406</b>	<b>26,817</b>
<b>Net Surplus/(Deficit) for the Year</b>		<b>(1,235,104)</b>	<b>4,697,759</b>
<b>Other Comprehensive Revenue and Expenses</b>		<b>-</b>	<b>-</b>
<b>Total Comprehensive Revenue and Expenses</b>		<b>(1,235,104)</b>	<b>4,697,759</b>

The accompanying notes form part of these financial statements. These statements have been audited.





## Statement of Financial Position

### Tātau Tātau o Te Wairoa Trust As at 30 June 2018

	NOTES	2018	2017
<b>Assets</b>			
<b>Current Assets</b>			
Cash and Bank	4	271,772	310,886
Income Tax Receivable	3	11,169	-
<b>Other Current Assets</b>			
Current assets	5	12,006	3,849
Investments	6	3,207,070	4,500,000
<b>Total Other Current Assets</b>		<b>3,219,076</b>	<b>4,503,849</b>
<b>Total Current Assets</b>		<b>3,502,017</b>	<b>4,814,735</b>
<b>Non-Current Assets</b>			
Property, Plant and Equipment	7	4,516	5,091
<b>Total Non-Current Assets</b>		<b>4,516</b>	<b>5,091</b>
<b>Total Assets</b>		<b>3,506,532</b>	<b>4,819,826</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Trade and Other Payables		43,777	120,672
Income Tax Payable	3	-	1,294
<b>Total Current Liabilities</b>		<b>43,777</b>	<b>121,967</b>
<b>Total Liabilities</b>		<b>43,777</b>	<b>121,967</b>
<b>Net Assets</b>		<b>3,462,755</b>	<b>4,697,859</b>
<b>Equity</b>			
Retained Earnings	8	3,462,655	4,697,759
Other	8	100	100
<b>Total Equity</b>		<b>3,462,755</b>	<b>4,697,859</b>



The accompanying notes form part of these financial statements. These statements have been audited.

## Statement of Changes in Equity

### Tātau Tātau o Te Wairoa Trust For the year ended 30 June 2018

	2018	2017
<b>Trust Capital</b>		
Opening Balance	4,697,859	-
<b>Increases</b>		
Total Comprehensive Revenue and Expense for the Year	-	4,697,759
<b>Other Increases</b>		
Trust Settlement	-	100
<b>Total Other Increases</b>	<b>-</b>	<b>100</b>
<b>Total Increases</b>	<b>-</b>	<b>4,697,859</b>
<b>Decreases</b>		
Total Comprehensive Revenue and Expense for the Year	1,235,104	-
<b>Total Decreases</b>	<b>1,235,104</b>	<b>-</b>
<b>Closing Equity as at 30 June 2018</b>	<b>3,462,755</b>	<b>4,697,859</b>



The accompanying notes form part of these financial statements. These statements have been audited.

# Statement of Cash Flows

Tātau Tātau o Te Wairoa Trust  
For the year ended 30 June 2018

	2018	2017
<b>Cash Flows from Operating Activities</b>		
Interest Received	123,283	77,416
Operating Expenses	(1,430,614)	(241,861)
Taxation	(22,869)	(25,523)
<b>Total Cash Flows from Operating Activities</b>	<b>(1,330,200)</b>	<b>(189,968)</b>
<b>Cash Flows from Investing Activities</b>		
Receipts from sale of investments	5,300,000	-
Payments to acquire property, plant and equipment	(1,844)	(6,883)
Payments to purchase investments	(4,007,070)	(4,500,000)
<b>Total Cash Flows from Investing Activities</b>	<b>1,291,086</b>	<b>(4,506,883)</b>
<b>Cash Flows from Financing Activities</b>		
Equity and Settlement Funds	-	5,007,736
Rounding	-	-
<b>Total Cash Flows from Financing Activities</b>	<b>-</b>	<b>5,007,736</b>
<b>Net Increase/ (Decrease) in Cash</b>	<b>(39,114)</b>	<b>310,886</b>
<b>Cash Balances</b>		
Cash and cash equivalents at beginning of period	310,886	-
Cash and cash equivalents at end of period	271,772	310,886
Net change in cash for period	(39,114)	310,886



The accompanying notes form part of these financial statements. These statements have been audited.

# Notes to the Financial Statements

Tātau Tātau o Te Wairoa Trust  
For the year ended 30 June 2018

## 1. Reporting Entity

Tātau Tātau o Te Wairoa Trust is a trust established by the trust deed dated 26 November 2016 and subject to the Trustees Act 1956.

Tātau Tātau o Te Wairoa Trust's purpose is to receive, hold, manage, administer and distribute the Trust's Assets on behalf of and for the benefit of the present and future members of the Iwi and Hapū of Te Rohe o Te Wairoa in accordance with the Trust Deed.

In giving effect to the purposes of the Trust, Tātau Tātau o Te Wairoa may act to promote the educational, spiritual, economic, social and cultural advancement and well-being of the members of the Iwi and Hapū of Te Rohe o Te Wairoa.

## 2. Statement of Accounting Policies

### Basis of Preparation

These financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ("NZ GAAP").

Tātau Tātau o Te Wairoa Trust as a public benefit Not-For-Profit entity is eligible to apply Not-For-Profit Public Benefit Entity International Public Sector Accounting Standards (PBE IPSAS) on the basis that it does not have public accountability and it is not defined as large. The Board has elected to report in accordance with Tier 2 Not-For-Profit PBE Accounting Standards and in doing so has taken advantage of all applicable Reduced Disclosure Regime ("RDR") disclosure concessions. This decision results in Tātau Tātau o Te Wairoa Trust not preparing a Statement of Service Performance.

These financial statements comply with Public Benefit Entity International Public Sector Accounting Standards ("PBE IPSAS") and other applicable financial reporting standards as appropriate that have been authorised for use by the External Reporting Board for Not-For-Profit and For-Profit entities.

### Historical Cost

These financial statements have been prepared on a historical cost basis. The financial statements are presented in New Zealand dollars (NZ\$) and all values are rounded to the nearest NZ\$, except when otherwise indicated.

### Changes in Accounting Policies

There have been no changes in accounting policies. All policies have been applied on bases consistent with those used in the prior year.

### Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable for the sale of goods and services, excluding goods and services tax rebates and discounts, to the extent it is probable that the economic benefits will flow to the entity and revenue can be reliably measured.

Interest received is recognised as interest accrues, gross of refundable tax credits received.



These accompanying notes form part of the financial statements. These statements have been audited.



Property, Plant and Equipment and Investment Property

Property, plant and equipment and investment property are stated at historical cost less any accumulated depreciation and impairment losses. Historical cost includes expenditure directly attributable to the acquisition of assets, and includes the cost of replacements that are eligible for capitalisation when these are incurred.

An item of property, plant and equipment or investment property is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

Upon derecognition, the asset revaluation reserve relating to the asset disposed shall be transferred to retained earnings.

Depreciation

Account	Method	Rate
Computer Equipment	Diminishing Value (100%)	50%
Office Equipment	Diminishing Value (100%)	20% - 40%
Plant & Equipment	Diminishing Value (100%)	25%

Goods and Services Tax

The entity is not registered for GST. Therefore all amounts are stated inclusive of GST.

Income Tax

Income tax expense is recognised in the Statement of Comprehensive Revenue and Expense except to the extent that it relates to items recognised in equity.

Current Tax is the expected Tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date and any adjustment to tax payable in respect of previous years.

Deferred Tax is recognised using the balance sheet method, providing for temporary difference between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred Tax is not recognised for the following temporary differences: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit and differences relating to investments in subsidiaries and jointly controlled entities to the extent that they probably will reverse in the foreseeable future.

Deferred Tax is measured at the Tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that had been enacted or substantially enacted by the reporting date.

A Deferred Tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary difference can be utilised. Deferred Tax assets are reviewed at each reporting date and are reduced to the extent that is no longer probable that the realised Tax benefit will be realised.

There were no material movements to Deferred Tax for the Year.

Financial Instruments

The Trust is a party to financial instrument arrangements as part of its everyday operations, including instruments which have been recognised in these financial statements.

The following method and assumption was used to value each class of financial instrument:

- Investments (including short Term Deposits) are recorded at the lower of cost or market value.

All other financial instruments, including Cash and Bank and Accounts Payable are recognised at cost.



These accompanying notes form part of the financial statements. These statements have been audited.

	2018	2017
<b>3. Income Tax Expense</b>		
Net Profit (Loss) After Tax	(1,235,104)	4,697,759
Non Deductible Income & Expenses	1,366,544	(4,616,494)
Taxable Profit (Loss)	131,440	81,265
Income Tax Expense	23,002	26,817
<b>Tax Movements During the Year</b>		
Taxation Opening Balance	1,294	-
Income tax paid	32,876	25,523
<b>Total Tax Movements During the Year</b>	<b>34,171</b>	<b>25,523</b>
Income Tax Payable (Refund Due)	(11,169)	1,294
	2018	2017

4. Cash & Bank

Business Online Saver	270,655	302,181
Westpac Electronic	1,117	8,705
<b>Total Cash &amp; Bank</b>	<b>271,772</b>	<b>310,886</b>
	2018	2017

5. Current Assets

Accrued Interest	12,006	3,849
<b>Total Current Assets</b>	<b>12,006</b>	<b>3,849</b>
	2018	2017

6. Investments

Westpac Term Investment 19, Interest @ 3.20%, Matures 19 Oct 2018	200,000	-
Westpac Term Investment 18, Interest @ 1.85%, Matures 21 Aug 2018	200,000	-
Westpac Term Investment 17, Interest @ 3.45%, Matures 22 Feb 2019	600,000	-
Westpac Term Investment 16, Interest @ 3.50%, Matures 23 Apr 2019	1,000,000	-
Westpac Term Investment 15, Interest @ 3.45%, Matures 20 Sep 2018	200,000	-
Westpac Term Investment 13, Interest @ 3.40%, Matures 04 Mar 2019	1,007,070	-
Westpac Term Investment 8	-	1,000,000
Westpac Term Investment 7	-	500,000
Westpac Term Investment 6	-	1,000,000
Westpac Term Investment 5	-	1,000,000
Westpac Term Investment 4	-	1,000,000
<b>Total Investments</b>	<b>3,207,070</b>	<b>4,500,000</b>
	2018	2017

7. Property, Plant and Equipment

<b>Plant and Equipment</b>		
Plant and Equipment owned	1,844	-
Accumulated depreciation - plant and equipment owned	(183)	-
<b>Total Plant and Equipment</b>	<b>1,661</b>	-



These accompanying notes form part of the financial statements. These statements have been audited.

<b>Other Fixed Assets</b>		
Owned fixed assets	6,883	6,883
Accumulated depreciation - fixed assets owned	(4,028)	(1,792)
<b>Total Other Fixed Assets</b>	<b>2,855</b>	<b>5,091</b>
<b>Total Property, Plant and Equipment</b>	<b>4,516</b>	<b>5,091</b>
	<b>2018</b>	<b>2017</b>

## 8. Equity

<b>Retained Earnings</b>		
Opening Balance	4,697,759	-
Current Year Earnings	(1,235,104)	4,697,759
<b>Total Retained Earnings</b>	<b>3,462,655</b>	<b>4,697,759</b>
<b>Other</b>		
Opening Balance	100	-
Trust Settlement	-	100
<b>Total Other</b>	<b>100</b>	<b>100</b>
<b>Total Equity</b>	<b>3,462,755</b>	<b>4,697,859</b>

## 9. Related Parties

Related parties of the Trust currently include Trustees, and individuals or legal entities with a dependent/dependence relationship with a Trustee.

Trustee related expenses including reimbursements are disclosed in total in the statement of comprehensive revenue and expenses.

Trustee remuneration by related party are disclosed below. In accordance with paragraph 14.2(b) of the Trust Deed, the level of remuneration was determined from professional advice obtained from the Institute of Directors.

Key management personnel of the Trust are currently considered the Trustees. The number of full time equivalents based on the time contribution of trustees is currently 1.6.

	<b>2018</b>	<b>2017</b>
<b>Trustee Remuneration</b>		
Phillip Beattie	17,400	11,600
Darren Beatty	5,800	11,600
Huia LH Huata	17,400	11,600
Carwyn Jones	17,400	11,600
Heta Kaukau (Kaukau Consultants Ltd)	17,400	11,600
Oha Manuel	17,400	11,600
Bubby McGregor	8,700	-
Carmen Morrell (Pirimia Ltd)	17,400	11,600
Pieri Munro	21,750	14,500
Richard Niania	17,400	11,600
Tamati Olsen	-	8,700
Moana Rongo (Jellyfish Marketing Ltd)	17,400	11,600
Johnina Tewira Symes	17,400	11,600
Leon Symes	26,100	17,400
Pauline Symes	17,400	2,900



These accompanying notes form part of the financial statements. These statements have been audited.

	<b>2018</b>	<b>2017</b>
Apiata Tapine	17,400	11,600
<b>Total Trustee Remuneration</b>	<b>253,750</b>	<b>171,100</b>

## 10. Contingent Liabilities and Commitments

There are no contingent liabilities or commitments at year end.

## 11. Subsequent Events

There have been no significant events since balance date.



These accompanying notes form part of the financial statements. These statements have been audited.



Depreciation Schedule

Tātau Tātau o Te Wairoa Trust  
For the year ended 30 June 2018

NAME	RATE	METHOD	PURCHASED	COST	OPENING VALUE	PURCHASES	DISPOSALS	DEPRECIATION	CLOSING ACCUM DEP	CLOSING VALUE	PRIVATE USE AMOUNT
Computer Equipment											
Apple Airport Extreme	50.00%	DV	1 Dec 2016	83	59	-	-	29	54	29	-
Apple Airport Time Capsule	50.00%	DV	1 Dec 2016	151	107	-	-	54	98	54	-
Apple iMac 27.5" ME085X Desktop	50.00%	DV	1 Dec 2016	671	475	-	-	238	434	238	-
Apple iMac 27.5" ME085X Desktop	50.00%	DV	1 Dec 2016	671	475	-	-	238	434	238	-
Apple iMac 27.5" ME085X Desktop	50.00%	DV	1 Dec 2016	671	475	-	-	238	434	238	-
Apple iPad Air 128GB	50.00%	DV	1 Dec 2016	368	260	-	-	130	237	130	-
Apple iPad Air 128GB incl. Folio	50.00%	DV	1 Dec 2016	394	279	-	-	140	254	140	-
Apple MacBook Air 13"	50.00%	DV	1 Dec 2016	432	306	-	-	153	279	153	-
Apple MacBook Air 13" incl. Case	50.00%	DV	1 Dec 2016	460	326	-	-	163	297	163	-
Apple MacBook Pro 15.4" incl. Case	50.00%	DV	1 Dec 2016	781	553	-	-	277	504	277	-
Total Computer Equipment				4,682	3,317	-	-	1,658	3,024	1,658	-
Office Equipment											
Accent Tough Case A-475	40.00%	DV	1 Dec 2016	153	117	-	-	47	83	70	-
Epsom EB-1776W Projector	40.00%	DV	1 Dec 2016	650	499	-	-	199	351	299	-
Epsom EB-1776W Projector	40.00%	DV	1 Dec 2016	650	499	-	-	199	351	299	-
Orion VS100MS Pull Up Screen	20.00%	DV	1 Dec 2016	373	330	-	-	66	109	264	-
Orion VS100MS Pull Up Screen	20.00%	DV	1 Dec 2016	373	330	-	-	66	109	264	-
Total Office Equipment				2,200	1,774	-	-	578	1,004	1,196	-

The accompanying notes form part of these financial statements. These statements have been audited.

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Depreciation Schedule

NAME	RATE	METHOD	PURCHASED	COST	OPENING VALUE	PURCHASES	DISPOSALS	DEPRECIATION	CLOSING ACCUM DEP	CLOSING VALUE	PRIVATE USE AMOUNT
Plant & Equipment											
Gazebo Canopy & 2 Banners	25.00%	DV	8 Mar 2018	433	-	433	-	36	36	397	-
Gazebo frame, table runner & 2 banner stands	25.00%	DV	5 Feb 2018	1,411	-	1,411	-	147	147	1,264	-
Total Plant & Equipment				1,844	-	1,844	-	183	183	1,661	-
Total				8,727	5,091	1,844	-	2,419	4,211	4,516	-

The accompanying notes form part of these financial statements. These statements have been audited.

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INDEPENDENT AUDITOR'S REPORT  
TO THE MEMBERS OF TATAU TATAU O TE WAIROA TRUST

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Tatau Tatau O Te Wairoa Trust ("the Trust"), which comprise the statement of financial position as at 30 June 2018, and the statement of financial performance, statement of changes in equity and cash flows statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Trust as at 30 June 2018, and its financial performance and its cash flows for the year then ended in accordance with Public Benefit Entity Standards Reduced Disclosure Regime ("PBE Standards RDR") issued by the New Zealand Accounting Standards Board.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ("ISAs (NZ)"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Trust in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Trust.

Trustees Responsibilities for the Financial Statements

The Trustees are responsible on behalf of the Trust for the preparation and fair presentation of the financial statements in accordance with PBE Standards RDR, and for such internal control as the Trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Trustees are responsible on behalf of the Trust for assessing the Trust's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the Trust or to cease operations, or have no realistic alternative but to do so.

BDO New Zealand Ltd, a New Zealand limited liability company, is a member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms. BDO New Zealand is a national association of independent member firms which operate as separate legal entities.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs (NZ), we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Trustees and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Trust's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Trust to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Trustees regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Who we Report to

This report is made solely to the Trust's members, as a body. Our audit work has been undertaken so that we might state those matters which we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trustees and the Trust's members, as a body, for our audit work, for this report or for the opinions we have formed.

*BDO Gisborne Ltd*

BDO Gisborne Limited  
Gisborne  
New Zealand  
16 November 2018



## Notes

*“Tātau Tātau o Te Wairoa:  
He Iwi Motuhake,  
He Tāngata Oranga Ake.”*



**TĀTAU TĀTAU**  
o Te Wairoa

### ***Contact Details***

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